

**Glenn E. Nichols**

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214-289-3129

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**GOAL:**

To provide high quality skills to a team of professionals through positive customer relations, problem analysis and resolution.

**PROFILE:**

I am an experienced professional with a comprehensive knowledge of project sales and project management in the site work construction industry, with special emphasis on government contracts.

**PROFESSIONAL SKILLS**

- Commercial Property Maintenance
- Closing Sales Property Maintenance
- Estimating Construction & Irrigation
- WinXPro software for computer digitizing
- Windows Excel & Word
- Internet Sourcing
- Subcontractor Management
- Submittal Documents Assembled
- Purchasing
- Staff Training
- Estimating Software
- Microsoft Project
- M/WBE, HUB, & DBE Management
- Commercial Pesticide Application
- Highly Skilled for Contract Administration

**CAREER HISTORY:**

<b><u>Embassy Landscape Group, Inc.</u></b> Riverside, MO.	March 2008 – December 2008
<b><u>Cole Construction, Inc.</u></b> Fort Worth, TX.	March 2006 – November 2007
<b><u>American Civil Constructors, Inc.</u></b> Dallas, Texas	Sept. 1996 – March 2006
<b><u>The Land Concern, Inc.</u></b> Owner & President	1988-1996
<b><u>McDonalds Restaurant,</u></b> • Shift Manager	1983-1988

**EDUCATION:**

<b>TEXAS A&amp;M UNIVERSITY, GRADUATE:</b> Bachelor of Science Major: Landscape Architecture	1982
<b>KANSAS STATE UNIVERSITY, GRADUATE</b> Bachelor of Science Degree Major: Agriculture	1978

**REFERENCES UPON REQUEST**